

Tihei Mauri Ora!

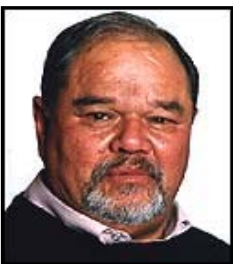
The most important person

He aha te mea nui o te ao?

He Tangata, he tangata, he tangata

What is the most important thing in the world?

It is people! It is people! It is people!



Judge Mick Brown LLD, of Ngāti Kahu, a legendary lawyer and advocate, made a wonderful contribution as a District Court Judge. He was one of the first Principal Youth Court Judges, and a former Chancellor of Auckland University. From humble beginnings, it was his pioneering approach to judging, that led to new and innovative procedures in law, including influencing change to make the defendant the most important person for whom everyone's attention needed to be focused.

From the moment the initial contact happens, whether it be a student, colleague, or client who walks in the door, calls you on the phone, or seeks your advice, you have to treat that person as if he or she is the most important person in your world. It's about showing respect, learning what is needed, and then actively working to fulfill those needs. To sustain such a relationship, we have to practice a win-win situation in all we do – we have to give more value than we get. It will work to your advantage in the long run. It's a great gift when we can put others' needs before ourselves, and in so doing become better people, more responsive, and in tune with our surroundings. Kia pai tó wiki!



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